



MASTER TRUST

# MAINTAIN OR IMPROVE QUALITY

## CLIENTS ARE SAYING

“WE’RE SPENDING PLENTY OF TIME AND MONEY ON RUNNING OUR SCHEME, BUT WE’RE WORRIED IT ISN’T PROVIDING THE VALUE OUR PEOPLE DESERVE.”

## NOT ALL MASTER TRUSTS ARE THE SAME



BUT THEY ALL NEED A TRUSTEE



THE TRUSTEE HAS A LEGAL DUTY TO ACT IN THE BEST INTERESTS OF THE MEMBER.

AT MERCER,  
**OUR**  
APPROACH  
IS TO HAVE



A TRULY  
**INDEPENDENT**  
TRUSTEE BOARD



EXCLUSIVE OF  
MERCER STAFF

▶ INDUSTRY COMMENTATORS HAVE FORECAST THAT  
**MASTER TRUSTS** WILL ACCOUNT FOR OVER.....



**3.5** MILLION EMPLOYEES  JOINED A  
MASTER TRUST  
LAST YEAR

▶ **OUR ACTIVE MANAGEMENT OVERLAY**

HAS  
ADDED  
AROUND **0.4%**  
PER ANNUM



SINCE  
INCEPTION  
(JUNE 2011)

WHICH  
COULD **20%**  
**+ADD** 

TO A MEMBER RETIREMENT  
SAVINGS OVER  
**THEIR WORKING LIFE.**

